



A POLICY YOU CAN SELL A BRAND YOU CAN TRUST

Maximize your earnings with CNHIC and CHLIC Medicare Supplement

Boost your sales in 2020 with Cigna's Medicare Supplement plans. This year, we've rolled out our newest quoting tool, ExpressQuote, announced our next agent-incentive trip to Vancouver and unveiled our largest household discount to date.

Brand new Cigna National Health Insurance Company Med Supp available in: Indiana, South Carolina and Pennsylvania with more states coming soon!

Cigna Health and Life Insurance Company Med Supp available in a variety of states including GA, NJ, MD with CA coming soon!

With Cigna's brand recognition in the market and competitive rates on Plans F and G, we anticipate a surge of interest from agents and customers that will help grow your business.

Great for you

- Competitive commissions, including increases on Plan N
- 15-month advances with no interest, paid daily¹
- Easy online quoting and paperless applications

Great for your customers

- No application fee
- **Up to 15% household discount**²
- Cigna Healthy Rewards
- Quick issue times

Healthy Rewards^{®5} helps your customers save more and live life to the fullest.

Cigna Medicare Supplement insurance comes with the Healthy Rewards programs. It's all designed to help protect from illness and from high out-of-pocket costs. The insurance helps pay for eligible health care expenses not covered by Medicare, and Healthy Rewards gives discounts and savings on ways to stay healthier every day.

Healthy Rewards Discount Programs

Our customer programs provide additional value.

Vision discounts

Save on routine vision services such as exams and eyeglasses at more than 25,000⁶ locations nationwide.

Hearing discounts

Receive an average of 62% off retail on name-brand hearing aids and 40% off diagnostic services and testing at more than 5,600⁶ locations.

Health and wellness discounts

Enjoy savings on popular weight management, nutrition programs and alternative medicine services such as acupuncture, massage therapy and occupational therapy.

The Active&Fit DirectTM program⁷

Access to over 10,000 fitness centers nationwide for \$25 per month.⁶

For more information about the new Cigna Medicare Supplement Insurance plans, contact our Agent Resource Center at 877.454.0923.

Visit **AgentView⁴** (agentviewcigna.com) for more information including current incentives, training and sales material, to order supplies and to see what else is available in your state.

1. Contact your upline for commission schedule details
2. HHD varies per state. Consult your state's application for details.
3. Issued annualized premium.
4. Requires AgentView login.
5. **These programs are NOT insurance and do not provide reimbursement for financial losses.** Program availability may vary by location and is subject to change. Services may be added or discontinued at any time. Customers are required to pay the entire discounted charge for any discounted products or services available through these programs. Programs are provided through third-party vendors who are solely responsible for their products and services.
6. As of 2/1/2019. Pricing subject to change.
7. Plus a \$25 enrollment fee and applicable taxes. This is a discount program and is NOT insurance. This program is separate from your medical plan benefits. You are required to pay the entire discounted charge. ASH is an independent company/entity and is solely responsible for the Active&Fit Direct program. ASH is not an affiliate of Cigna. Always consult your doctor prior to beginning a new exercise program. Your participation in this program may be subject to program terms and conditions and is at your sole risk. The Active&Fit Direct program is provided by American Specialty Health Fitness, Inc. (ASH Fitness), a subsidiary of American Specialty Health Incorporated (ASH). Active&Fit Direct is a trademark of ASH and used with permission herein.

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